

## LET'S WORK TOGETHER

Specializing in Career and Executive coaching, I can help you optimize your workplace performance and maximize your professional potential. As a certified organizational coach, I use strengths-based techniques to create remarkable transformations in mindsets, behaviors, and careers.

# Renee Conklin

## Executive Coach Hong Kong

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### COACH'S OVERVIEW

Utilizing my 15 years of coaching, HR and recruitment experience, I have a passion for optimizing the human-side of business, to grow organizations with a sustainable, powerful and people-focused approach.

Based in Asia for over 10 years, I partner with organizations to optimize their employees' workplace performance and maximize their professional potential. As an Executive Coach, my job is to facilitate powerful growth—your employees' job is to enact it.

To bring about transformative results within your organization, at both individual and team levels, Executive Coaching partnerships require trust, commitment, and accountability.

Previously, I held senior HR roles in Fintech and Investment Banking (Barclays, UBS) in New York, Singapore and Hong Kong.

### CLIENT TESTIMONIALS:

"I highly recommend Renee to you all if you are looking for a trusted coach. Renee has been my coach for the past 4 months, and during this time she has helped me to strengthen my influencing skills, identify my communication style and to build stronger relationships with my internal stakeholders. Between each session, Renee provided me with useful articles and exercises and had helped me to stay accountable on my action items. Because she is also a great (active) listener she is able to pick up the missing pieces for me. If you are looking for a coach that you can trust and someone who will push you to look at things from different perspectives - Renee is the one for you!"  
— Jennifer Siu (VF Asia Pacific)

"Renee is a great listener and she has guided me through the search of my next career goal. As a result of her coaching, I found the courage to admit to myself that it is time to move on and take up new challenges."  
— Catherine Chow (Tory Burch)

### Areas of Expertise

- Executive Coaching
- Career Coaching
- Career Transition

### Levels Coached & Assessed

- Managers
- Managers of Managers
- Vice President to Managing Director

### Languages

- English

### Industry Experience

- Financial Services
- FinTech
- Legal
- PR/Marcomms

### Professional/Corporate Experience

- Head of HR, Eclipse Trading (2016 to 2017)
- VP, Barclays Investment Bank (2010 to 2016)
- AVP, UBS Investment Bank (2004 to 2010)

### Certifications and Training

- Certified Organizational Coach (International Coaching Federation, ICF - ACC)
- Hogan certified (HPI, HDS, MVP)

### Representative Clients

- Bloomberg
- Pinterest
- Autodesk
- Ginkgo Bioworks

### Education

- Hong Kong University of Science & Technology (HKUST), MBA
- Cornell University (USA), Certificate, Strategic HR Leadership
- Hobart & William Smith Colleges (USA), B.A.

### CASE STUDIES

#### Project Manager – U.S. Software Company

A Project Manager at a U.S. software company wanted to develop a strategic plan that would help her achieve a promotion.

With coaching, she was able to articulate her goals to her manager, design her career development plan and identify stakeholders that she could influence, impact and gain support from at every step.

As a result, she transitioned into a new team after an organizational restructure and is now on the path to a promotion.

#### Biologist – U.S. Biotech

A biologist in her first professional role since graduating was unhappy and underutilized in her team. Over the course of six months, we identified how her strengths and communication skills could facilitate an internal transfer.

This approach guided her successful transition into a new team, and launched her career at the nexus of science and technology.